

FUNDRAISING OPPORTUNITIES

For Non-Profit Organization Volunteer Groups

Interested in a great fundraiser for your nonprofit organization, church, or school? Nonprofit organizations can staff concession areas at the Watsco Center for fundraising opportunities. The requirements are simple and the commitment is worthwhile!

NPO GROUP REQUIREMENTS

- Federal Tax Requirement—All organizations must provide W-9
- Non-profit Tax Exempt Status—Defined by the Internal Revenue Service section 501c(3). Must provide letter of determination recognizing tax exempt status
- Mission Statement- We love to hear how we can contribute to your group's success! Please provide a detailed paragraph explaining how your group intends to use the money earned from volunteering with us!

NPO GROUP COMMITMENT, STAFFING, & EVENTS

Watsco Center is home to the University of Miami Women and Men's Hurricane Basketball team and also plays host to many concerts and special events.

Staffing: All stands require 4-12 people for each event depending on the stand. Groups can staff the same stand all year, depending on the number of volunteers. There are eight Concession stands to choose from.

Hurricane Basketball: Preseason basketball begins in early November, with the regular season ending in late February/ early March. ACC Tournament play begins in January. All concession stands are open for majority of the basketball season. Groups are welcomed to occupy the same stand for the entire season, with a special bonus included, provided the nonprofit group has the specific amount of volunteers needed.

GROUP VOLUNTEER REQUIREMENTS

- 15 years or older
- Adhere to Policies and Procedures at all times
- Come properly groomed and dressed in provided uniform and hat

- Hats are available for purchase upon arrival. Smocks are also provided for each volunteer, at no additional charge. Groups can elect to wear their Organization's apparel, as long as each member is uniformed.

NPO GROUP TRAINING

- Each GROUP LEAD and an additional four volunteers must attend a training session. Discuss policies, basic facility rules and regulations, safety training, and how to provide excellent customer service.

*These sessions are MANDATORY for all new groups. All trainings will be re-administered on an annual basis. You are welcomed to schedule this training as your schedule permits.

NPO GROUP COMMISSIONS GUIDELINES

- 10% of Net sales per stand, per event
- \$200.00 minimum per event, per stand
- *Opportunities for bonuses
- *Incentives

*Bonuses and incentives are at the final discretion of the management team.

CONTACT INFORMATION

To apply contact:

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