

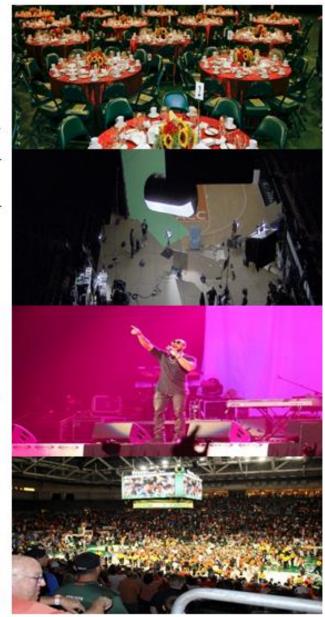
THE WATSCO CENTER: NOT JUST FOR CONCERTS AND BASKETBALL GAMES... PRESIDENTIAL APPERANCES, CORPORATE GALAS, CONSUMER EXPOS, CONFERENCE, AWARD SHOWS AND MUCH MORE!

# COOLING THE AMERICAS

### PAST EVENTS HELD AT THE WATSCO CENTER FACILITIES...



-PRESIDENT BARACK OBAMA -PRESIDENT BILL CLINTON-CLINTON GLOBAL INITTIATIVE-HILARY CLINTON, FORMER USSECETARY OF STATE-PRESIDENTIAL CANDIDATE MITT ROMNEY-HIS HOLINESS THE DALAI LAMA-PRESDENTIAL DEBATE (2004) BETWEEN PRESIDENT GEORGE BUSH AND SENATTOR JOHN KERRY-MAYA ANGELOU-JAMES CARVILLE AND MARY MATALIN-KENNY ROGERS-MARC ANTHONY-BANKUNITED GALA-LIL JON-SEAN PAUL-BENNIE MAN-WANG WANG TWINS-CIARA-EBONY FASHION SHOW MODELS- ACQUIRE THE FIRE-LA LEY-TONI MORRISON-AUDIO SLAVE-FANTASIA-FALLOUT BOYS-BARNEY LIVE-ALL AMERICAN REJECTS-HAVANA NIGHTS-BOB THE BUILDER-GOOD CHARLOTTE-FRANKIE BEVERLY-BIG SEAN-BILLBOARD LATIN MUSIC AWARDS- BLUE MAN GROUP-B O. B - ANDREA BOCELLI-JIMMY BUFFET-CFA CHAMPIONSHIP FIGTING ALLIANCE-CHAINSMOKERS-CHEERLEADING COMPETITIONS-ANDY COHEN-COLDPLAY-COCA COLA SALE TRAINING-CORAL GABLES HOME SHOW-CURIOUS GEORGE-FRANCO DE VITA- DISNEY JUNIOR LIVEION TOUR PIRATE AND PRINCESS ADVENTURE- DRAKE-DUNXCHANGESNEAKER CONVENTION-GARETH EMERY-FLO RIDA- LUPE FIASCO-GALA OF THE ROYAL HORSES-JANEGOODALL-CEELO GREEN-GREEN DAY-ARIANNA HUFFINGTON-ENRIQUE IGLESIAS-JAGGED EDGE-BILLY JOEL-MAGIC JOHNSON-JUANES-KAYNE WEST- KC& THE SUNSHINE BAND-KINGS OF LEON-SPIKE LEE-JENIFEER LOPEZ-LUDACRIS-RACHEL MADDOW-AUSTIN MAHONE-BARRY MANILOW-RICKY MARTIN- JOHN MAYER-K.MICHELLE-MEEK MILL-STEVE MILLER-MMA WORLD SERIES OF FIGHTING-MONICA-NEW EDITION-NE'YO-LAURA PAUSINI- PICCADILLY CIRCUS-PITBULL-PLEASURE P- PREMIOS JUVENTUD-CONDOLEEZZA RICE-PRINCE ROYCE-PAULINA RUBIO-SANTANA-ROMEO SANTOS-SESAME STREET- SHAKIRA-SHOWBOL SOCCER-SNEAKERCON CONVENTION-SUPREMECOURT JUSTICE SONIA SOTOMAYOR-TNA IMPACT WRESTLING-TPAIN-US MARINE BAND- WALE-DENIECE WILLIAMS-WIZ KHALIFA-X FACTOR SEASON 1 AUDITIONS WITH SIMON COWELL-ARCADE FIRE-BRYSON TILLER-KODAK BLACK-LOS VAN VAN-YOMILEL DANY-TANK-MIAMI HEAT MEDIA DAY-ESPN-SHAKIRA & FC BARCELONA-HUNGER GAMES CATHING FIRE-NIKE WITH LEBRON JAMES-NIKE WITH DWYANE WADE-T-MOBILE WITH CHARLES BARKLEY-ALEX CAMPOS-STEVIE B - TAYLOR DAYNE- NOEL- JJ FAD-DEBBIE DEB-LISA LISA-EXPOSE-ANTHONY HAMILITON-MARCOS WITT-DRAGON TALES-CLIFFORD THE BIG RED DOG-ANDRE RIEU-TITAN FC-BALL GREEZY-WOLF PARADE-ASAP ROCKY-KENDRICK LAMAR-TRICK DADDY-STEVIE B-EXPOSE-LISA LISA-DEBBIE DEB-JJ FAD- CONNIE-TAYLOR DAYNE-NOEL-



### WATSCO CENTER MEETING & EVENT SPACES

|               |             |         |           |         |           |                |            |           | BANQUET    |        |            |
|---------------|-------------|---------|-----------|---------|-----------|----------------|------------|-----------|------------|--------|------------|
|               |             | CEILING | SQUARE    | THEATRE |           |                |            |           | (TABLES OF | 10 X10 | EXPO:6 X 3 |
|               | DIMENSION   | HEIGHT  | FOOTAGE   | STYLE   | CLASSROOM | <b>U-SHAPE</b> | CONFERENCE | RECEPTION | 10)        | BOOTHS | TABLES     |
| ARENA FLOOR   | 183' X 119' | 66'     | 21,777 FT | 2,000   | 420       |                |            | 2,000     | 1,000      | 50     | 125        |
| HURRICANE 100 | 70' X 48'   | 10'     | 3,192 FT  | 182     | 48        | 48             | 112        | 460       | 160        |        |            |
| - CANES       | 24' X 70'   | 10'     | 1,680 FT  | 102     | 30        |                |            | 200       | 80         |        |            |
| - IBIS        | 21' X 36'   | 10'     | 756 FT    | 64      | 24        |                |            | 100       | 40         |        |            |
| - PALM        | 21' X 36'   | 10'     | 756 FT    | 64      | 24        |                |            | 100       | 40         |        |            |

| PRODUCTION SPACES/DRESSING R   | OOMS        |    |     |
|--------------------------------|-------------|----|-----|
| MEDIA WORKROOM                 | 31' X 16'   | 8' | 496 |
| MEDIA INTERVIEW ROOM           | 19' X 19'   | 8' | 361 |
| VIDEO CONTROL ROOM             | 24' X 10.5' | 9' | 252 |
| VISITOR LOCKERROOM#1           | 20' X 17'   | 9' | 340 |
| VISITOR LOCKERROOM#2           | 20' X 17'   | 9' | 340 |
| DRESSING ROOM #1               | 13' X 10    | 8' | 130 |
| DRESING ROOM #2                | 13' X 8'    | 8' | 104 |
| DRESING ROOM #3                | 13' X 11'   | 8' | 143 |
| DRESSING ROOM #4               | 11' X 11'   | 8' | 121 |
| *VISITOR LOCKER ROOM 18.2 CANL | RE COMPLNED |    |     |

VISITOR LOCKER ROOM 1&2 CAN BE COMBINED

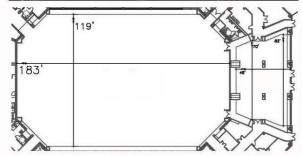




### LAYOUTS: ARENA & H100 ROOMS

#### ARENA BOWL





#### LOCAL POINTS OF INTEREST



DOWNTOWN MIAMI: 7 MILES



METRO STOP LOCATED ACROSS STREET



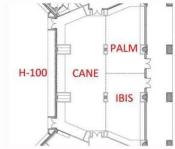
MIAMI INTERNATIONAL AIRPORT: 7 MILES



SOUTH BEACH: 13 MILES

#### H-100 ROOM (CAN BE DIVIDED INTO 3 ROOMS)





#### HOUSING OPTIONS



SUMMER CONFERENCE HOUSING: THE UNIVERSITY OF MIAMI DORMS PROVIDE SUMMER CONFERENCE HOUSING STARTING AT \$52 PER NIGHT. UM SUMMER CONFERENCE HOUSING IS AVAILABLE BETWEEN MID-MAY TO EARLY AUGUST. PRIOR APPROVAL IS REQUIRED.

<u>CORAL GABLES HOTELS</u>: THE UNIVERSITY OF MIAMI AND THE BANKUNITED CENTER HAVE LONG-ESTABLISHED RELATIONSHIPS WITH LOCAL HOTELS, WITHIN WALKING DISTANCE OR A SHORT DRIVE FROM THE VENUE. CONTACT OUR MARKETING DEPARTMENT AT 305-284-8650 FOR MORE INFO.

## CATERING OPTIONS

### CREATING YOUR SIGNATURE MENU



THE UNIVERSITY OF MIAMI: OVER 16,000 STUDENTS, 14,030 EMPLOYEES AND 181,531 ALUMNI



#### IN-HOUSE MARKETING ASSISTANCE

-EVENT PROMOTED THROUGH WATSCO CENTER E-MAIL DATABASE -MEDIA BUYING ASSISTANCE AND SPECIAL RATERS OFFERED TO THE VENUE -FREE TICKETMASTER ASSETS – VARIES BY EVENT-AND CAN INCLUDE E-MAIL BLASTS, TICKETMASTER.COM PROMOTION, VIDEO PROMOTION, RETAIL LOCATIONS PROMOTION

-EVENT PROMOTED THROUGH WATSCO CENTER VENUE SOCIAL MEDIA ACCOUNTS (13,500+USERS ON FACEBOOK, TWITTER, INSTAGRAM, AND SNAP CHAT) – OPPORTUNITY TO HANG BANNERS ON CAMPUS, PROMOTING YOUR EVENT(EEPENDING ON AVAILABILITY)

-EVENT PRMOTED ON VENUE PLASMA TVS LEADING UP TO EVENT

-EVENT PROMOTED ON 'UPCOMING EVENTS' RESTROOM SIGN LEADING UP TO YOUR EVENT

-EMAIL BLAST SENT DIRECTLY TO UM EMPLOYEES, STUDENTS AND ALUMNI WITH OR WITHOUT DISCUNTS

-OPPORTUNITY TO TABLE ON CAMPUS TO PROMOTE EVENTS AND SELL TICKES (FEE APPLIES)

-VENUE RELATIOSHIP WITH PRINT, TV AND RADIO MEDIA

-FREE PROMOTION AT DOLPHIN MALL AND WELLINGTON GREEN TICKETMASTER RETAIL LOCATIONS

-POSTER OPPORTUNITY WITHIN THE VENUE

-RELATIONSHIP WITH GROUPS INCLUDING MIAMI-DADE CITY WORKERS, HOMESTEAD AIRFORCE BASE, MIAMI BEACH COAST GUARDS, MIAMI FIRE DEPARTMENTS AND MIAMI POLICE DEPARTMENT

-PRESS CONFERENCE CAPABILITIEES

-BUILT-IN RELATIONSHIP WITH GROUPON AND DAILY DEAL SITES

## COOLING THE AMERICAS

CONTACT FOR MORE INFO: 305-284-8244

#### WWW.WATSCOCENTER.COM



